

Michigan Angus Association Meeting of Board of Directors
January 29, 2011
Omega Farms, Williamston, Michigan

Present: Merle Boehmer, Monte Bordner, Bonnie Canfield, Dave Hawkins, Dave Lutchka, Chuck Preston, Tim Ruggles, Kirk Sterzick, Jonathon Taylor, Nancy Thelen, Steve Thelen.

Also Present: Kris Boehmer, Scott Foster, John MacMaster, Duane Schroeder, Clifford Simmons

The meeting was called to order at 10:15 a.m.

Minutes: Merle Boehmer moved the minutes of the 11/08/10 board meeting be approved as printed. Dave Lutchka seconded the motion and the motion passed.

Treasurer's Report and Budget: Treasurer Bonnie Canfield reported a balance of \$5,253.25 in the checking account and \$5,926.15 in the CD, as of January 18, 2011. The CD will be renewed again for the shortest amount of time. Merle Boehmer moved to accept the treasurer's report, motion seconded and passed.

Bonnie reported that her name needs to go back on the bank signature card for the checking account and on the CD. Monte Bordner moved that Bonnie Canfield, Chuck Preston, and Chuck Reid be authorized as signers on the Michigan Angus Association checking account at the Independent Bank and on the Association's Certificate of Deposit. Dave Lutchka seconded the motion and it passed unanimously. Nancy Thelen will send a letter to Bonnie that includes this motion and then she can give the letter to the bank.

Monte Bordner moved that Dave Lutchka, as our association representative, pursue getting the funds back from the state from a former association checking account which was with the Eaton Federal Savings and Loan. The amount which was left in that account was \$300. Steve Thelen seconded the motion and it passed. Dave Lutchka will try to get it back – it has been escheated with the state.

The MSU Beef Endowment fund bill for \$1,000 was received. This payment will complete our \$5000 pledge when it is paid this year. Dave Hawkins shared that the endowment has \$80,000 in it.

American Angus Association Board Report: Scott Foster encouraged members to go to the American Angus Association web site and complete the survey to give the board direction in their long-range planning. Scott also shared highlights from Denver and Louisville. Their next board meeting is February 21st.

Committee and Other Reports:

Annual Meeting and Banquet – John MacMaster reported that everything was confirmed with Gene Davis & Sons Catering in Jackson for March 13th. The prices will remain the same. Tentatively planning to have 110 to 120 people attend. Bill Sheridan will be attending and will do the auctioneering. Jerry Cassidy has a sale conflict; Danielle Foster will also be out of state at a Junior event. Ricka Boehmer was volunteered to take the photos. John would like to have the "I Am Angus" short version video shown and will check on it. Scott Foster volunteered to invite Bryce Schumann to come to our annual meeting and banquet.

John also announced that he has several A.I. companies that will donate semen packages of 5 to 10 straws on great bulls for us to auction at the banquet. Those confirmed are NorthStar, ABS, and Genex. Jon Taylor volunteered to also contact Accelerated. Scott Foster offered to donate a semen package also from Seldom Rest Farm and other breeders. Representatives from the companies will be at the banquet. The proceeds from the semen will be split 25% to the Juniors, 25% to the Auxiliary, and 50% to the association. Singletree Farm/Kris Boehmer and Kirk Sterzick offered to donate Beswick ceramic Angus to be auctioned off also. The proceeds will go to the auxiliary to use to support juniors.

Auxiliary – There are four young ladies interested in applying for Miss Michigan Angus. Interviews will be held on March 13 prior to the start of the annual meetings.

Bull Test – There are approximately 60 Angus bulls. The Bull Test Sale is scheduled for Saturday, March 19th and there will be an open house on March 5th. Committee members will be promoting EPD's as they talk to beef groups such as the North Country Beef association. Monte Bordner will order the AAA booth to use at the open house, the bull sale, the annual meeting and at the Beef Expo. Monte requested that the \$250 check to help fund the bull test meal be written prior to the sale.

Beef Expo – Jon Taylor and Merle Boehmer reported that currently there are 17 heifers, 17 bulls and 3 embryos consigned to the Angus Futurity at the Beef Expo. There will also be a heifer sold to benefit the MSU Beef Endowment Fund. This is the first calf from the heifer donated by Sterling-Hunter and sold at the 2009 Expo and then donated to MSU for the purpose of selling her offspring in the sale and proceeds going to the endowment fund. Cody Sankey asked the board to decide how this lot should be handled for showing and selling. Monte Bordner moved to have the heifer be a featured lot where she would not be shown, and to have her sell immediately after the Grand and Reserve Grand Champion Females, and to waive the commission charge on her. Steve Thelen seconded the motion and it passed. There was discussion on the sale of embryo's and that a stall fee is charged for all catalogued lots. Dave Lutchka moved to charge the embryo consignors the same commission as the other lots and they would be allowed to put up signs in the Angus cattle aisle. Monte Bordner seconded the motion and it passed.

Fall Sale – No report at this meeting. All interested were invited to stay for the special fall sale meeting which will be held after the board meeting.

Michigan Junior Angus Update – Rachel Reid provided a written report. The juniors will be meeting next week and will discuss the annual meeting and nationals. They are currently selling pocket knives as a fundraiser.

Newsletter – Information for the February newsletter needs to be to Nancy Thelen by February 1st.

Nominating - Dave Lutchka announced that the terms of Merle Boehmer, Amanda Powell, Dave Lutchka and Tim Ruggles are expiring. Tim is eligible to run for another term.

Website – Chuck Preston had received a phone call and information from the Main Street Host company to review our website in several areas. Dave Lutchka moved that we not hire them. Motion seconded and passed. Future inquiries regarding the structure of our website will be referred to Rebecca VandenBerg. A bill had been received from EDJE, but we no longer use

them for any services. The association server ties in with them, we should have no charges from them.

Committees - The new committees will be appointed after the annual meeting. Nancy will have committee sign up sheets available at the meeting and some membership forms are coming in with members having an interest in various committees or responsibilities.

Old Business:

Contact with MJAA – Nancy Thelen talked with Kendra Merriman, the Jr. Angus representative to the Michigan Junior Livestock Society. She was aware that the MCA trailer was not going to be awarded during the Winter Beef Classic and that it will be awarded on the Saturday of Beef Expo at the conclusion of the sales. It was suggested that an article regarding the trailer be included in the next newsletter. We also need an adult Angus representative to the Michigan Jr. Livestock Society. Tim Ruggles volunteered.

Angus Source Program at Expo – Chuck Preston reported that Sara Snider from AAA is available to come to the Beef Expo and give a seminar on Friday on the Angus Source Program and possibly touch on EPD's also. Merle Boehmer will check with the Expo committee to determine the best time and location. There was general consensus to have Merle and Cliff Simmons work on a possible Angus reception on Friday evening, providing the opportunity to visit more about the program.

2011-12 Directory and Dedication – A bid was received from Rebecca Vandenberg for serving as editor of the directory and the executive board recommended accepting this bid. Dave Hawkins moved to accept the bid from Rebecca Vandenberg. Motion seconded and passed. We have not had a Directory dedication since the 2005 edition. Chuck Preston asked that any nominations be given to him and he will work with three other people to decide on the dedication.

Audit – Dave Lutchka will be auditing the books.

New Business:

Cattle Buyers – Through the website and by phone Nancy and Chuck have received several requests from people wanting to buy cattle. These included 100 cows for a new breeder in Charlevoix; 20 to 25 cows under six years of age and calving in March and April; two 700 pound feeder calves in April and Angus feeder calf prospects. Nancy and Chuck will reply to the emails and calls. Future email requests will be forwarded to the board members and they will be encouraged to share the information with anyone who may have cattle that will work for the request.

MCA Ad and Contract – Nancy Thelen is completing work on updating our Angus Breeder ad for the MCA magazine. We will have 30 ads at \$75 per ad, compared to 31 ads last year. The MCA contract was reviewed. The breed association cost per page is \$350 and \$225 for a half page, times four issues per year. This gets us a total of 3 pages per issue as breed associations get complimentary pages based on what they purchase. Total annual cost will be \$2300 plus \$100 extra for the color ad for the Beef Expo, for a total of \$2400. Dave Lutchka moved to contract for the \$2400 of advertising and promotion in the Michigan Cattleman's magazine. Motion seconded and passed.

Great Lakes Agriculture Fair – Nancy Thelen is working with this new event in the area of agriculture education and literacy, which is her new role with MSU Extension. It will be held September 2-5, 2011 at the Silverdome in Pontiac. It will include a breeding animal show, no market animals at this time. A press conference is scheduled for February 7th and they still need beef animals. It was suggested to contact Evan Boehmer to see if he was interested in bringing in heifers to be on display for the press conference.

Field Day – Several breeders indicated they may be interested in hosting the 2011 Michigan Angus Association Field Day. Those interested are Kris Boehmer, Kirk Sterzick and Merle Boehmer. This will be discussed at the annual meeting.

Dave Hawkins shared that Ashley Bushman, the MSU livestock judging coach, has left MSU and Cody Sankey is now co-coaching the judging team and they will be participating in several contests across the country.

Many thanks to Clifford Simmons for hosting this board meeting.

The next board meeting will be held on Sunday, March 13, after the annual meeting at Gene Davis and Sons Catering in Jackson.

Adjourn: There being no other business to come before the Board, the meeting was adjourned at 12:35 p.m.

Respectfully submitted,

Nancy Thelen, Secretary