

**MICHIGAN ANGUS ASSOCIATION
BOARD OF DIRECTORS MEETING
September 10, 2003**

Present: Steve Fitzner, Chuck Preston, Rob Chapman, W.L Bryson, Lee Sweet, Steve Thelen, Rebecca VanDenBerg, Phil Tuggle, Dave Lutchka, and Dave Hawkins.

The meeting was called to order at 7:30p.m. by Steve Thelen at the MSU Livestock Pavilion, East Lansing, MI.

Minutes of Previous Meeting – Rebecca VanDenBerg distributed minutes from the May 7, 2003 meeting. Phil Tuggle moved to approve the minutes as reported. Dave Hawkins supported. Motion passed.

Financial Report – Directory (Income \$5420 – Expenses \$3300 = Total Profit \$2120)
Bank Account Balance \$5393 and CD Balance \$2667

OLD BUSINESS

Preview Show – No formal report was given. This year was a good show with 2-3 new families participating.

Fall Sale Update – Steve Fitzner reported on the progress of plans for the 2003 fall sale. 56 lots were consigned. Bill Sheridan will auctioneer and Rob Chapman and Scott Acker will serve as ringmen. Steve acknowledged that W.L. Bryson has handled a lot of the work this year. Concerns from last year were discussed such as announcing the buyers from the auction block and doing a more thorough job during buyer registration. Some buyer information was missed last year. W.L. Bryson explained how they would have a double entry system for registration. He has written a program in Excel to capture all the buyer information; record the sale details of each lot; and print out receipts for each buyer at the conclusion of the sale. A hard copy will also be kept as a back-up for the sale records.

Bull Test Report – Dave Hawkins reported that 103 spaces had been reserved for bulls (57 Angus, 6 Hereford, 2 Shorthorn, 2 Red Angus, 1 Maine, & 2 Limousin). The bulls will be delivered to Plank's on October 16-18. The test will start November 1st and the sale is scheduled for March 20th at Plank's. The sale will be clerked by United Producers and sale checks will be mailed to consignors the week following the sale. Hawkins reported that there are new consignors this year and some multi-breed consignors.

NEW BUSINESS

MI Cattlemen Magazine – Dave Lutchka moved to make the ad in the magazine the responsibility of the secretary. Chuck Preston supported. Motion passed.

State Fair Report – Dave Lutchka distributed a copy of the Jr. Show winners. 71 Steers were exhibited, one being Angus. Scott Smalley received a \$200 savings bond for Champion Angus Steer.

American Angus Annual Meeting – November 17 in Louisville, KY; Dave Lutchka, Monte Bordner and Bruce Foster will serve as Michigan's voting delegates.

MI Angus Annual Meeting – March 14, 2004; Format and menu will be the same as 2003.

Summer Field Day – Discussion was held on ideas for a field day and the need to start planning for next summer. W.L. Bryson moved to nominate Phil Tuggle as chairman of the committee. Steve Fitzner supported. Motion passed.

The next meeting of the Michigan Angus Board of Directors will take place Wednesday, December 3, 2003 at the MSU Pavilion.

Chuck Preston moved and Lee Sweet supported to adjourn meeting. Motion passed.

MICHIGAN ANGUS ASSOCIATION

Board of Directors Meeting
December 3, 2003

7:30p.m. MSU Livestock Pavilion

AGENDA

Call to Order

Secretary's Report – September 10, 2003 Meeting Minutes

Treasurer's Report

Old Business

Fall Sale Report

American Angus Annual Meeting Report

New Business

MCA Bull Test

Annual Meeting

MI Beef Expo

Summer Field Day

Event Insurance

Other Items