

# Michigan Angus News

## Greetings Angus Enthusiasts!

As 2011 draws to a close and the Christmas season is in full swing, I reflect back on a year of record cattle markets and the fact that Angus cattle lead that surge.

Enthusiasm for Angus has been strong. We witnessed a great fall event at "The Black Bonus Sale" and Michigan Angus Association educational program at Omega Farms. A tip of the hat to Cliff and Jennifer Simmons, the Omega Farm crew, Merle and Janel Boehmer and Julie French for spearheading the sale and program.

I would also like to thank every one who served on a committee, volunteered or took time to attend one of our Association activities in 2011. Your support is appreciated, we hope to see you next year!

2012 holds prospects of another profitable year in the Angus business. Our activities start with a WORK SESSION on Saturday, January 7 at the MSU Pavilion. Join

us for this planning day to chart our priorities for 2012 and beyond. Come and share your ideas. I'll bring the chili!

Remember that Angus Futurity Show & Sale entries are due January 20. Let's make this a record breaking Angus event at Michigan Beef Expo held at the MSU Pavilion. The show is Friday, March 30 and the sale is Saturday, March 31.

There is a strong set of Angus bulls on feed at the MCA/MSU Bull Evaluation. The bull sale is Saturday, March 17 at Plank Farm in Crystal, MI.

Make plans to attend both of these sales and bring along a friend or neighbor. Who knows? They might join the "Angus Fraternity!"

Monte Bordner, Sturgis  
President, Michigan Angus Association  
Phone: 269-506-5109 E-mail: monte@bordnerfarms.com

***The Bottom Line: Angus = Quality, Leadership, Opportunity...So Much More than a Breed of Cattle.***

## angus calendar

January 7, 10:00 am	Michigan Angus Association Planning Day Work Session MSU Pavilion, Classroom A, East Lansing <i>RSVP by January 5 to Monte Bordner (contact info above)</i>
January 11	National Western Stock Show Angus Bull Show & Sale "Angus Night on the Mountain" at Spruce Mountain Ranch, Larkspur, CO
January 12	National Western Stock Show Junior Angus Heifer Show
January 13	National Western Stock Show Super Point Angus ROV Show
January 14	National Western Stock Show Angus Pen & Carload Show
January 20	Michigan Angus Futurity Show & Sale ENTRIES DUE!
January 21	Michigan Cattlemen's Assn. Annual Conference "Preparing for the Future" MSU, Kellogg Center, East Lansing <i>To register, call 517-347-8117 or visit www.micattlemen.org</i>
February 1-4	Cattle Industry Convention, Nashville, TN
March 11	Michigan Angus Association Annual Meeting Gene Davis & Sons Catering, Jackson
March 17	MCA/MSU Bull Evaluation Sale, Plank Farms, Crystal
March 30-31	Michigan Angus Futurity Show & Sale Michigan Beef Expo, MSU Pavilion, East Lansing
April 1	MSU Block & Bridle Club Junior Heifer & Steer Show Michigan Beef Expo, MSU Pavilion, East Lansing

# assn leadership

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### Southeastern Michigan Regional Assn.

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### West Michigan Regional Assn.

Heather Everett hcanfield@hotmail.com (269) 838-1668

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## AMERICAN ANGUS ASSN. REGIONAL MANAGER

Jerry Cassidy, Mahomet, IL jcassady@angus.org (816) 390-6603

# national news

by **Scott Foster, Niles**  
**Board of Directors, AAA**  
**269-208-6470, sfostersrf@gmail.com**

I hope this newsletter finds our Michigan Angus families doing well and enjoying getting ready for the holidays! Here are a few items of interest from the American Angus Association:

- On "Cyber Monday" members registered 4,045 animals
- "Pathfinder Plus" is a voluntary inventory-based maternal reporting system that is coming soon
- GeneMax is a DNA test under development to help registered Angus bull users hit the high quality beef target
- The popular "I Am Angus" series airs on RFD-TV the evenings of December 19 and January 2
- The Angus Report airs every Monday morning at 8:30 EST on RFD-TV
- Taking the place of the Angus Reception in Denver this year is "Angus Night on the Mountain" on January 11 hosted by Spruce Mountain Ranch, Larkspur, CO. Auction will benefit Angus Foundation and NJAS 2012.

As always, if I can help you with anything just give me call!

## NEW! PURCHASE CLASSIFIED ADVERTISING on ASSOCIATION WEB SITE

Classified Advertising is a NEW SERVICE provided for MEMBERS of Michigan Angus Association.

To place YOUR classified ad, contact Rebecca VanDenBerg at support@michiganangus.org

- Ads are priced at \$10 each.
- Ads will be posted for 2 weeks, at which time you may renew if you wish.
- Ads must be related to Angus cattle or fall into one of the following categories: Bulls, Heifers, Cows/Pairs, Steers, Semen, Embryos, Equipment, Hay, Sales, or Miscellaneous
- One (1) photo may be submitted with each ad listing.
- Ad copy must not contain offensive material.
- The Michigan Angus Association, its board of directors, and/or the web master are not responsible for the accuracy of ads. Ads that break any rules will be deleted.

# angus university

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## ***“HAULING THEM RIGHT”***

**by Kenneth Geuns and Jeannine Schwehofer  
Michigan State University Extension**

Significant time and effort of a beef project for youth centers on selection, management and daily care, proper nutrition and diets, and health and vaccination programs. Although these are extremely important to the success of a project, often times very little attention is given to the transport of these project animals. Proper transportation plays a very important role in the health and welfare of cattle.

### **TRAILER MAINTENANCE**

A stock trailer is the most common method for transporting cattle. It is important to perform routine maintenance checks on the trailer. Make certain that tires are always properly inflated and rated for the loads that will be carried. Also be sure that there is sufficient tire tread and that the tires are not weather checked or cracked. Greatly worn or cracked tires are very prone to “blow-outs.” There are different ways to measure for proper tread depth, however the simplest is using a penny. Place the penny with the top of the Lincoln Memorial facing down into several of the tread grooves. If the top of the memorial is not always covered by the tread, the tires may need to be replaced. Also ensure that all lights, including brake lights and turning signals, as well as the brakes are in proper working order. It is a very good idea to inspect the brakes and wheel bearings on an annual basis, and have them serviced by a qualified individual. In addition, make certain that the floor of the trailer is sound and stable. If wooden floors are installed on the trailer, check that there are no cracked, broken or rotted boards. Many trailers have steel or aluminum floors. Steel will rust and aluminum will oxidize over time and will reduce the carrying capacity of the floor. Check the floors often to insure that it is safe to haul cattle. A dry, non-slip flooring is best to insure that the livestock are not injured during loading, transport, and unloading.

### **CLEANING**

Frequent cleaning of the interior and exterior of the trailer will greatly extend the life of your trailer. More importantly, routine cleaning and disinfecting of the trailer interior will help insure that the cattle stay healthy. Keep the trailer free of excess manure and debris. This reduces the risk of spreading disease between animals and facilities.

### **PRIOR TO TRANSPORTING**

Cattle will be somewhat apprehensive and shy to load and unload the first few times. It is wise to practice this procedure a few times before going to the first show or fair. It is just like training the calf for the show ring. A small amount of time spent before the actual event will make it less stressful for all involved, including the cattle.

Make certain that you have all necessary animal health paperwork and documentation (and registration certificates if showing breed cattle) completed and ready to go before get-

ting on the road. Carry all of these documents in the truck with you as you travel with the livestock.

If you are traveling to a fair or show, have all equipment, feed, personal belongings, etc. loaded before loading the livestock. Livestock should be on the trailer for the minimal amount of time possible to avoid injury and stress, especially due to heat. Once again, if traveling to a show or fair, allow enough time for loading the livestock on a trailer and transporting to the destination to ensure arrival at the fair in sufficient time for check-in.

### **TRANSPORTING LIVESTOCK**

Depending on when animals need to arrive at the show, if possible try to transport during the cool part of the day which will either be mornings or evenings. This will help the animals to avoid heat stress. Bedding in the trailer, such as straw or wood shavings, should be clean and dry. Bedding that is extremely wet will heat in hot weather causing an even warmer environment for the livestock.

Once the trailer is loaded with livestock, keep it moving to avoid heat build-up in the trailer. During hot weather, open all trailer slats and vents to keep air moving through the unit. In extremely cold weather, one may consider closing some of the vents or slats to reduce cold air flow. If it is necessary to stop along the way during hot weather, try to park the trailer in the shade. It only takes a few minutes during hot weather for the temperature to rise in a trailer that is parked. If cattle are tied with a halter in the trailer, it is preferable to tie low enough so that they may lie down if necessary. Some people prefer to tie the cattle with their heads high to prevent them from lying down. However, this is extremely dangerous in the event that one has to brake suddenly, swerve, or go around a corner too fast. Cattle can easily lose their balance and fall down. If their heads are tied extremely high, it will be very difficult for them to get back up. The cattle could be severely injured or potentially hang themselves.

Avoid overstocking the trailer. Crowding too many cattle in a trailer can result in injury, bruising, and heat stress. Make multiple trips if necessary to insure the safe arrival of the livestock. Also avoid co-mingling species, such as cattle and hogs or sheep, within the same compartment of the trailer.

***Always adhere to humane animal handling practices to insure the safety and welfare of both the animals and humans. One puts a great deal of time into the proper care and management of the animal. Be sure to devote some time to properly managing your trailer and “hauling them right!”***

# fall sale report

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## **Michigan Angus Association Black Bonus Sale and Program A Success**

A large and enthusiastic crowd was on hand for Michigan Angus Association's "Black Bonus" Sale held at Omega Farms' sale facility in Williamston on October 1, 2011. Fifty-one lots sold for a total of \$118,100 to average \$2,316. The 64 head of Angus sold to 28 buyers from Michigan, Oklahoma, Louisiana, Ohio and Virginia.

### **TOP-SELLING LOTS**

- Lot 35A 2/3 interest in this January 2011 bull calf sold for \$10,000 by RPS Enterprises in Mason, MI and was purchased by Jessie & Lisa Donaldson of Hennessey, OK.
- Lot 35 This powerful daughter of the show ring sire, G13 Steel, sold for \$3,750 by RPS Enterprises of Mason, MI selling to Wayne Bleyenbergh of Grand Rapids, MI.
- Lot 20 This exciting brood cow prospect sold by Blue Water Angus Farm in Deckerville, MI was purchased by Wayne Bleyenbergh of Grand Rapids, MI for \$3,100.
- Lot 22 This attractive daughter out of the Omega resident herd sire Fat Boy, was sold to Serenity Hills Farm of Milford, MI for \$3,000. Sold by Omega Farms.
- Lot 33 RPS Enterprises of Mason, MI sold this young bred cow, sired by the performance sire Net Worth to Kent & Shelley Nickolaus of Addison, MI for \$3,000.
- Lot 38 This powerful daughter of the foundation Roxy female, AHA Roxy 403, from Apple Hill Angus of Harrisville, MI was purchased by Kent & Shelley Nickolaus of Addison, MI for \$2,700.

### **APPRECIATION TO HOST AND SALE COMMITTEE**

Many thanks to Clifford Simmons and Omega Farms for hosting the Black Bonus Sale and to Merle Boehmer for chairing the sale. Many buyers and Angus breeders also enjoyed a wonderful dinner and barn dance provided by Omega Farms the evening before the sale. The Omega show barn was the setting and the barn is truly deserving of the barn renovation awards it has received.

### **ASSOCIATION EDUCATIONAL PROGRAM**

The Michigan Angus Association Educational Program kicked off activities on sale day. MSU researchers and MSU Extension staff and the Michigan Beef Industry Commission presented an overview of the MSU Local Beef Pilot Project and a hands-on cut out demonstration of the beef chuck shoulder clod. Dr. Jason Rowntree from MSU explained the local beef project being used to demonstrate a local supply system for MSU and Dr. Dan Buskirk showed examples of how the pilot program will begin putting the pieces in place to track beef from the farm to the consumer. Dr. Jeannine Schwehofer from MSU and George Quackenbush from the Michigan Beef Industry Commission gave a cutting demonstration of the shoulder clod and explained how the beef value cuts impact the industry and how the beef check-off dollars help promote beef for the producer. Utilizing more parts of the beef carcass is also very important for the MSU pilot project. Michigan Angus Association President Monte Bordner also served as chef and grilled the flat iron and shoulder center ranch steak cuts from the shoulder clod so all participants could sample the delicious beef and then view the sale offering.

### **THANKS TO THE "BLACK BONUS" BUYERS**

Carl Cline, Lake Charles, LA	Jared Smilowski, Jackson, MI	Kirk Sterzick, Lowell, MI
Claylick Run Farms, Newark, OH	Jeff Ruemenapp, Fair Haven, MI	Leo McIlaney III, Pinconning, MI
Jessie & Lisa Donaldson, Hennessey, OK	Jeremy Kosal, Deckerville, MI	Michael Pavlat, Hopkins, MI
David Haveman, Zeeland, MI	Jerry Crenshaw, Upperville, VA	Omega Farms, Williamston, MI
Don & Pat McKiernan, Richmond, MI	Jerry Rosen, Laingsburg, MI	Phil Tuggle, Ithaca, MI
Duane Leach, Owosso, MI	Katie Nickolaus, Addison, MI	Salinas Farms, Ewart, MI
Wiley Country Farm, Petosky, MI	Cody Nickolaus, Addison, MI	Sarah-Jane Sterrett, Jackson, MI
Gregory Corley, Tecumseh, MI	Kent & Shelley Nickolaus, Addison, MI	Serenity Hills Farm, Milford, MI
Home Acres Farms, Lebanon, OH	Kevin Beckington, Merritt, MI	Wayne Bleyenbergh, Grand Rapids, MI

### **A NOTE FROM THE SALE CHAIRMAN**

*We appreciate the time and effort of all who contributed to the success of the Black Bonus Fall Sale – so many people pitched in with the planning and execution, plus the selling and the buying! We have received a lot of compliments on the location and the strong set of cattle consigned to the sale. As an association, we need to continue to build on this success by consigning more good cattle to the Michigan Angus Futurity at the Beef Expo next spring and next year's fall sale. Special thanks to Cliff & Jennifer Simmons and the Omega crew, and those who helped with preparing and serving the wonderful meal! – Merle Boehmer*

# junior association news

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## 2011-12 Michigan Junior Angus Association

### OFFICERS

President	Justin Kennedy, jkennedy@ia4u.net
Vice President	Chelsea Ruggles, rugglesc@ferris.edu
Secretary	Patti Vaassen, pvaassen@adrian.edu
Treasurer	Justin Ruggles, Jr_dog_20@yahoo.com
Director of Awards	Rachel Reid, volleyballR24@gmail.com
Jr. Livestock Rep	Kendra Merriman, kendamekey@aol.com
MI Angus Rep	Kollin Johnson
Queen	Kendra Merriman

### BOARD OF DIRECTORS

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Katrina Klopfenstein
Kyle Ruggles
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### ADVISORS

Rob Reid (517) 663-4266
Julie Ruggles (989) 683-2506
Heather Kennedy (517) 852-9916
Dan Vaassen (734) 663-8071

### JUNIOR AWARD FORMS AVAILABLE

Michigan juniors who have exhibited Angus breeding cattle and registered Angus steers during the past year are eligible to apply for the Michigan Junior Angus Premier Exhibitor Award and the Michigan Junior Angus Premier Breeder Award (for bred and owned animals). Active juniors can also apply for the MJAA Outstanding Junior and Senior Member awards.

Applications are available from the MJAA awards chairperson, Rachel Reid at 517-663-6075, volleyballR24@gmail.com. Completed applications are due early in January, 2012. Contact Rachel for exact deadline.

### MICHIGAN JUNIOR WINTER BEEF CLASSIC RESULTS

Another successful Michigan Jr. Winter Beef Classic took place December 9-11. Thirty-five Angus heifers and steers were exhibited, and both attendance and enthusiasm for this event and Junior Angus activities continues to be high.

- Patti Vaassen from Ann Arbor exhibited the Champion Angus Heifer which went on to be the Reserve Supreme Champion Heifer Overall Breeds. The heifer is Seldom Rest BRMF Shelby 615, a March 7, 2011 daughter of Gambles Hot Rod.
- Sterling Reichenbach of Bath exhibited the Reserve Champion Angus Heifer and the Bred and Owned Champion Angus Heifer. Her heifer was selected as Supreme Champion Overall Breeds in the Bred and Owned Show. The heifer is SH Georgina 1143, a February 28, 2011 daughter of PVF All Payday 729.
- Katrena Klopfenstein from Galien showed the Reserve Champion Bred and Owned Angus Heifer. Her heifer is Dal-Den MS Tori, a March 15, 2011 daughter of Exar Lutton 1831.
- Matthew MacMaster from Harrisville exhibited the Champion Angus Steer, FF Max 1110, sired by WCC Exact T53.
- Dylan Kennedy from Nashville exhibited the Reserve Champion Angus Steer, JDK Black Poison, a June 15 calf sired by EMB Sir Idona 711.

In addition to the winners above, other class winners in the heifer show were exhibited by Justin Kennedy from Nashville, Patti Vaassen, Dylan Kennedy, and Kendra Merriman from Lowell. Congratulations to all of the juniors who participated.

# auxiliary news

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### SEEKING CONTESTANTS FOR 2012 "MISS MICHIGAN ANGUS"

The 2012 Miss Michigan Angus will be crowned at the annual meeting in March. The Michigan Angus Auxiliary is seeking queen candidates at this time. Young ladies ages 15 to 21 as of January 1, 2012 are eligible to apply. Contact Michigan Angus Auxiliary President Sharon Vaassen at 734-663-8071 to request more information or an application, which is due February 15.

### ATTENTION JUNIOR ANGUS GRADUATING SENIORS

The American Angus Auxiliary will again award scholarships to five girls and five boys. These scholarships are available to any current junior Angus member who will be graduating from high school in the spring of 2012. The top five girl recipients on the national level will also be eligible to compete for Miss American Angus. All applications must first be judged at the state level. Each state may submit an application from one girl and one boy. The Michigan Angus Auxiliary will also be awarding scholarships to graduating high school seniors, based on the same national application. The revised application form and directions may be accessed on the American Angus Auxiliary web site: [www.angusauxiliary.com](http://www.angusauxiliary.com). Scholarship applications are usually due to the state chairperson in early April. For more information, contact state chairperson Jessica (Scrimger) Harfst at 269-369-2329 or [jessharfst@gmail.com](mailto:jessharfst@gmail.com).

# michigan angus futurity show & sale

**SHOW: Friday, March 30, 11:30 am    SALE: Saturday, March 31, 2 pm**  
**Held in conjunction with the 2012 Michigan Beef Expo, MSU Pavilion, East Lansing**

SALE CO-CHAIRS: Merle Boehmer, 517-896-3165, mboeh99@gmail.com • Jonathon Taylor, 517-857-7572, taylormaples2@yahoo.com  
ENTRY FORM ALSO AVAILABLE ON-LINE...visit [www.michiganangus.org](http://www.michiganangus.org) to enter online and pay fees using PayPal.

**ENTRY DEADLINE: January 20**  
**ENTRY FEE: \$75 per lot**  
**DUES: \$25**

## SALE CATEGORIES

- Cow/calf pairs must have natural calf at side. Pairs considered one lot.
- Cows must be 5 years old or younger.
- Bulls must be 2 years old or younger.
- Embryo lots are permitted.

## HEALTH REQUIREMENTS

All cattle must meet the Michigan Beef Expo health and TB testing requirements before check-in time. All bulls must pass a BSE in order to sell. Michigan Angus Association also requires that all Angus test negative for BVD.

## GENETIC TESTING

MAA requires sale consignments that are potential carriers of AM, NH or CA to be tested for any known lethal genetic defect for which there is a commercial test available before entry deadline. The consignor pays the cost for this testing, and if the animal is a carrier it will not sell. All other breeding cattle must show proof of no carrier ancestry to be cataloged. If you are unsure of the status of your potential consignments call the American Angus Assn. at 816-385-5500. To discuss issues related to genetic testing contact sale co-chair Merle Boehmer at 517-896-3165, or Jerry Cassady, AAA Regional Manager at 816-390-6603.

## DUES AND ENTRY FEES

All consignors must be current members of the Michigan Angus Association before consigning to the Michigan Angus Futurity. If not currently a paid member, add \$25 for dues to your entry check and include the membership form in this newsletter with your entry form.

All consignors to sales held in conjunction with the Michigan Beef Expo must also be members of the Michigan Cattlemen's Association, including out-of-state consignors. For more information about this policy, contact MCA at 517-347-8117.

Entry fee of \$75 per lot is due by January 20. (Late fee of \$50.00 may be assessed.) Make check payable to Michigan Angus Association.

**MAIL:**

- Consignment Form
- Copy of Registration Certificate
- Entry Fee/Dues Check

**MAILING ADDRESS:** **Merle Boehmer**  
**2690 Holt Road**  
**Williamston, MI 48895**

**E-MAIL:**

- Footnotes
- Photos

**E-MAIL ADDRESS:** **mboeh99@gmail.com**

----- ENTRY FORM -----

**CONSIGNOR NAME**

**FARM NAME**

**ADDRESS**

**CITY**

**ZIP**

**PHONE NUMBER**

**EMAIL ADDRESS**

**HOMETOWN NEWSPAPER**

**SETTLEMENT CHECK payable to:**    **Consignor Name**    **Farm Name**

**ANIMAL NAME**

**AAA REG. #**

**SEX**

**CALVING DATE**

**SIRE REG.#**

**DAM REG. #**

**INSTRUCTIONS:**

Fill-in consignor info at top of form.

Copy forms for each animal you will enter.

Fill-in entry info at bottom for each animal.

**DATE BRED**

**SERVICE SIRE NAME**

**SERVICE SIRE REG. #**

# \*\*\*michigan angus miscellany\*\*\*

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## \* **ANGUS BREEDERS LOSE A FRIEND**

Sympathy is extended to Kirk Sterzick, Sterzick Farm near Lowell, in the recent passing of his father, Adrian. Kirk and his dad were featured on our Michigan Angus Association web site and Adrian enjoyed their Angus cattle. Kirk thanks those who sent cards and emails, as well as those who sent flowers and memorials. Your thoughts and caring were deeply appreciated.

## \* **BE A PART OF THE MICHIGAN ANGUS AD IN THE MICHIGAN CATTLEMAN MAGAZINE**

For several years the Michigan Angus Association has run a cooperative Angus Breeders' ad in the Michigan Cattleman Magazine. There is room for more breeders in the ad! If you would like for your farm to be recognized and listed in the two page ad during 2012, send your information or business card to the association secretary, Nancy Thelen, 7821 Weber Road, Saline, MI 48176, along with your check for \$75 for the calendar year. You must be a current member of the Michigan Angus Association to be included in the ad. You may also submit and pay for your ad online by going to <http://www.michiganangus.org/submit-mca-ad.html>. Responses by January 15th will be included in the Spring issue of the Michigan Cattleman.

## \* **MICHIGAN ANGUS ASSOCIATION WORK SESSION SCHEDULED – MEMBERSHIP INVITED**

The Michigan Angus Association will hold a working session on Saturday, January 7 beginning at 10 a.m. in Classroom A at the MSU Pavilion in East Lansing. All interested members are invited to participate in this activity. Using the 2020 Vision Plan which was developed in 2007 and 2008 as a basis, the group will review the association's strengths and weaknesses, as well as the priorities, and then determine what we should focus on. The session should conclude by 3 p.m. In order to plan for refreshments and materials, those planning to attend are asked to RSVP by January 5 to President Monte Bordner at [monte@bordnerfarms.com](mailto:monte@bordnerfarms.com) or call 269-506-5109.

## \* **MICHIGAN STATE UNIVERSITY RECEIVES NEW AAA "CENTURY AWARD"**

Today's nearly 30,000 American Angus Association members have their Angus predecessors to thank for the breed's well-earned reputation of success. To honor historical herds, the Association established the Century Award recognizing herds that have been in continuous production of registered Angus cattle for 100 years or more. The four inaugural award winners recognized during the Association's Annual Banquet in Louisville, Kentucky included the MSU Purebred Cow-Calf Teaching and Research Center. For more than 100 years, the Michigan State University (MSU) Beef Cow-Calf Teaching and Research Center has had consistent leadership toward the goal to breed outstanding cattle for classroom instruction.

Cattle have been part of the classroom since the university was founded in 1855 as the Michigan Agricultural College (MAC), the first land grant university in the country. The name changed to Michigan State University in 1955. The first Angus heifers, purchased by Professor George Brown, originated from Elm Park in Guelph, Ont., Canada, and were the foundation females for the Angus herd.

The legacy of success continues as breeders donate semen, cattle and/or embryos to the MSU Angus herd. As a result of these donations, the teaching center raises and exhibits several champions. The most recent is MSU Lucy 830, the 2009 Arizona National Supreme Champion and the 2009 Reserve Grand Champion at the North American International Junior Angus Show. The MSU purebred beef cattle program continues to lease bulls to most of the major artificial insemination organizations in North America and to export semen, embryos and/or live cattle to breeders on every continent except Antarctica. Congratulations to MSU and to all the past and present staff and students who have worked with the Angus herd!

## \* **ANNUAL MEETING AND AWARDS BANQUET**

The 2012 Michigan Angus Association Annual Meeting and Awards Banquet will be held on Sunday, March 11th at Gene Davis and Sons Catering, South Francis Street, in Jackson. The tentative schedule includes meetings of the Michigan Junior Angus Association, the Michigan Angus Auxiliary, and the Michigan Angus Association being held in the morning, followed by dinner and the awards program. Reservation details will be in the next newsletter.

## \* **IMPROVING PHOTOS OF YOUR CONSIGNMENTS WILL RESULT IN IMPROVED SALES**

- A great picture of a sire or dam is a much better choice than a poor photo of the consigned lot.
- Take photos outdoors with the sun shining on the photographer's back, illuminating the animal. Shoot in the morning from about 9 am to 11:30 am and in afternoon from 2 or 3 pm until the sun begins to go down. (Never shoot at high noon!)
- Adjust your camera settings to result in high resolution format (300 dpi) photo. Do not crop the photo. An uncropped photo offers much more flexibility when editing for print.
- Don't bother sending photos clipped from magazines or catalogs. Though they look good to you, they do not scan well.
- Send the original, high resolution digital image by email or by mail on a CD.
- Do not add text or other enhancements to digital images. If you make adjustments to color, save the original image under another name so, if necessary, the sale coordinator can obtain the original/unaltered image.
- If the sale coordinator declines the use of a poor photo, it is important to realize they must consider the best interests of the sale in its entirety. Consider it a favor and try, try again!

# Michigan Angus Association Membership Application

## BY MAIL

Make check payable to: Michigan Angus Assn.  
Mail application and form to: Lisa Bohlen  
13329 Ludlow, Huntington Woods MI 48070

## ANNUAL DUES

**\$25.00**

## ONLINE @ [www.michiganangus.org](http://www.michiganangus.org)

Submit (or update) your farm contact information using the online form.  
Complete your payment through PayPal.

**Farm Name:** \_\_\_\_\_ **Owner's Name:** \_\_\_\_\_

**County:** \_\_\_\_\_ **Farm Manager (if applicable):** \_\_\_\_\_

**Junior Members (under age 21):** \_\_\_\_\_

**Address:** \_\_\_\_\_ **City, State, Zip:** \_\_\_\_\_

**Home Phone:** \_\_\_\_\_ **Farm Phone:** \_\_\_\_\_ **Cell Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_ **E-mail:** \_\_\_\_\_ **Web Site:** \_\_\_\_\_

**Directions to farm:** \_\_\_\_\_

• Michigan Angus News: Electronically \_\_\_\_\_ U.S. Mail \_\_\_\_\_ • Freezer Beef Sales Listing: Yes \_\_\_\_\_ No \_\_\_\_\_

• Check all committees that interest you:

\_\_\_\_\_ Marketing and Promotion: bull test, fall sale, futurity show & sale, commercial opportunities, preview show

\_\_\_\_\_ Education and Mentoring: new members, junior members, field day, annual banquet, member recruitment, educational articles

\_\_\_\_\_ Communications: web site, newsletter, directory, advertising

\_\_\_\_\_ Policies and Procedures: responsibility of board of directors; check if you are interested in serving on the board in the future

Michigan Angus News  
c/o Nancy Thelen, Secretary  
7821 Weber Road, Saline, MI 48176